Due to the diversity of needs and interests within the enterprise, companies have developed highly complex IT and business environments over the years. It is probably impossible to reduce this complexity substantially, and analysts suggest that with new technologies emerging, it will even increase. However, complexity needs to be managed to enable business progress. Managing it right can simplify your operations and improve business offerings to your customers and partners, thus it can directly contribute to generating a competitive edge.

The tools of SAMU Suite address this management issue by delivering a complete solution for EAM and ITIL initiatives.

SAMU Repository provides a complete Enterprise Repository to map and organize comprehensive business and IT environments. By providing a highly flexible meta-model and the ability to show content in multiple contexts, it offers great value to all parties involved in IT and Business decisions:

**Delivers...**
- A unified architecture information repository
- The ability to handle multi-level environments and relationships
- A highly flexible meta-model
- Live graphical maps of the architecture and relationships
- Powerful querying and filtering
- Multiple options to manage changes in architecture

**Supports you in...**
- Enterprise architecture and IT service management initiatives
- Building an auditable repository of your enterprise universe with relationships
- Understanding your complexity
- Decision making, strategic and project planning
- Business continuity and disaster recovery planning

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**IT Managers:** Assets and resources utilized to serve business needs undergo constant change. IT Managers are responsible to operate this floating heterogeneous environment and justify IT investments to Business leaders. As an IT Manager, you need to have a clear understanding of the hardware and application environment, as well as the relationships and dependencies between them. SAMU empowers IT Managers *with the Big Picture of the entire environment and provides indispensable architectural background information and straightforward graphical maps for decision making.*

**Business Managers:** Studies show that up to 30% of the increasing annual IT spending is wasted. Investments must be targeted well to deliver outcomes that contribute to strategic goals. *Enterprise Architecture Management can help you to see how IT assets are linked to business goals and processes. It also gives the ability to prove your business is compliant, transparent and secure at any point of time.*

**Project Managers:** As it is your responsibility to control the monetary, time and resource aspects of the project and deliver the desired outcome, you need to scope and plan carefully. Planning must be based on accurate environmental information. *Building your project on up-to-date enterprise architectural data, instead of re-discovering it over and over, will save you tremendous amounts of time along with budgetary and human resources.*
With its powerful engine and uniquely flexible meta-modeling capabilities, SAMU has already helped our customers to:

- define the process of company mergers and acquisitions by providing a unified map of different organizations;
- map their IT assets to business processes;
- clearly distinguish resources and responsibilities;
- identify their TO-BE architectures and the point of investments more accurately;
- size and implement the projects more efficiently on the basis of reliable information;
- track changes in hardware and software architectures and visualize communication flows;
- identify potentially harmful security holes in information topology and application communications;
- verify external companies providing outsourced services in terms of what they can have access to, what communication channels they’re allowed to use, and what the exact scope of their services and SLAs is.

Figure 1: Application ‘CCBS’ is used by various business processes (top). It runs on multiple servers, has one database for storage and one as backup (bottom).

Figure 2: Connections of the same ‘CCBS’ application to other systems and organizations. The impacts of projects are also shown.

We’re proud to have helped the following respected clients with real architecture visibility provided by SAMU:

Finance: MKB Bank (member of Bayerische Landesbank), Hungarian Central Clearing House and Depository, Erste Bank (member of Erste Bank Group), OTP Bank (Hungary), Merkantil Group (Hungary), OTP Fund Management (Hungary), OTP Building Society (Hungary), OTP Garancia Insurance (Hungary), OTP National Health Fund (Hungary), OTP Private Pension Fund (Hungary), OTP Voluntary Pension Fund (Hungary), OTP Real Estate (Hungary), OTP Life Annuity (Hungary), OTP Flat Lease (Hungary), DSK Bank (Bulgaria), OTP Banka Hrvatska (Croatia), OTP Bank Romania (Romania), OTP Banka Slovensko (Slovakia), OTP Banka Ukraina (Ukraine)

Telecommunication: Magyar Telekom (member of Deutsche Telekom)

Professional services: HP Enterprise Services (formerly EDS)

Utilities: EGIS PLC (member of EGIS Group)

Government: The Romanian Ministry of Economy and Finance, Central Office for Administrative and Electronic Public Services (Hungary)

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AAM Group Information: AAM Group is proud to have earned the trust of its customers by being the leading Management and IT consultant group of the CEE region with a strong technology competence and a good cultural understanding. We believe in long term relationships with respect to customers, business partners and employees alike. Our mission is to provide high quality services and products to our customers.

We make great efforts to continuously improve our professional knowledge in our focus areas, which are Project Management, BCP, Enterprise Architecture Management, Custom Banking and Insurance Systems, Application Integration, Data and Information Integration, CRM, as well as Business and IT Process Reengineering.

Please do not hesitate to contact us.